



To whom it may concern

Department Corporate Quality/Logistics
From
Phone
E-mail
Date 2017-12-20

New Quality and Logistics Directives for Suppliers of the ZF Friedrichshafen AG

Ladies and Gentlemen,

With the integration of TRW Automotive, ZF Friedrichshafen AG is now the third-largest automotive supplier, providing innovative products and solutions to customers globally. A critical element of our current and future success is efficient and effective working relationships with our global suppliers. To further optimize cooperation with our global supply base, ZF has issued two new supplier directives:

- **QD83** – Global Supplier **Q**uality **D**irective – Edition 2018
- **GLD** – Global **L**ogistics **D**irective – Edition 2018

These new directives replace all previous versions of the directives for quality (QR83, TRW GSQM) and logistics (LR10 and TRW Global Logistics Manual) and become valid January 1st, 2018.

Both directives and all future updates will be posted online at ZF's public website www.zf.com and can be accessed by following the ZF Supplier Board path at the bottom of the internet page.

Please forward these directives to responsible leaders and functions within your company and ensure compliance. Please also be reminded that adherence to these supplier directives is required and constitutes a core element of the ZF supplier assessment.

We are looking forward to our continued successful cooperation.

Yours faithfully,

Wilhelm Rehm

Luke VanDongen

Hans-Arno Linkenheil