



ZF Services – The Expert Technical Partner

- **Extensive product range additions for the Agritechnica**
- **Rapid availability and worldwide customer proximity**
- **Ideal for customers in the agricultural machine sector**

Innovative products, rapid availability, and worldwide customer proximity. These are some of the strengths of the new business unit ZF Services, where the automotive supplier ZF bundles the after sales activities. For the Agritechnica, the business unit is presenting an expanded product range of Lemförder steering and suspension components especially for agricultural machines from John Deere, Case IH, and Ford New Holland.

ZF Services' core product groups cover 20 percent of the worldwide potential for replacement parts. "That makes us an ideal partner – also for customers in the agricultural machine sector – for they know about the expertise and quality at ZF, one of the world's largest suppliers of powertrain and suspension technology," says Alois Ludwig, Chairman of the Board of ZF Services. Ludwig knows what he is talking about for he has acquired a number of major new customers throughout Europe this year. He notes that "we meet additional customer wishes thanks to the rapid availability of our products and our worldwide customer proximity." In the future, ZF Services will have an even stronger presence on the market with new services and an expanded product range.

ZF has been breaking new ground for many decades now in its work on further developing powertrain, suspension, and steering technology for agricultural machines. Its highest aim is always to ensure that work stations in the form of agricultural machines offer drivers the maximum potential for productivity. In addition to superior performance levels and service lives, customers can expect the maximum operating comfort and safety when it comes to products from ZF. Precisely these performance levels are the result of ZF's development expertise, which accepts no



compromises in power, precision, or efficiency. Furthermore, ZF Services' customers benefit from the image of its Sachs, Lemförder, and ZF Parts brands, some of which have been established for decades.

High demands are placed on modern clutch systems for tractors: rapid and reliable cutting and closing of the power flow under extreme loads if necessary, high operating comfort, damping of vibrations, the smallest possible installation space, and the longest possible service lives without any loss in comfort or power. ZF Services keeps one of the largest ranges of tractor clutches available under its brand name of Sachs. Sachs clutch kits – i.e. clutch assembly, disc, and releaser – also enable rapid and error-free repair.

Sachs viscous fan clutches ensure situation-dependent engine cooling. The range of cabin dampers for tractors extends from robust steel-spring modules to the cutting-edge Cabin Air Leveling Module (CALM) with integrated ride-height control, and to the CDC (Continuous Damping Control) electronic damping system.

For this sector, ZF Services also offers a broad array of Lemförder steering and suspension parts. Its range of axial and ball joints, steering pivot bearings, and tie rods with this premium brand name has now been extended by 400 new steering and suspension components especially for agricultural machines from John Deere, Case IH, and Ford New Holland.

The ZF Parts product range is based on wearing parts in OE quality from ZF Passau, the division of ZF Friedrichshafen AG responsible for off-road driveline technology and axle systems.

Thanks to its membership in the global ZF Group, ZF Services enjoys superior overall advantages. Technical innovations can be transferred rapidly to the independent replacement parts market, for ZF is not only a leader in technology for nearly all core product groups but also holds top OE positions in powertrain, suspension, and steering technology. ZF Services head Alois Ludwig about the



company's future approach: "We will continue to expand our range of products and services for our customers, while continuously searching for the best possible solutions. Ultimately our technology should help farmers achieve their aim of bringing in a rich harvest."

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ZF Services, a new division of ZF Friedrichshafen AG, combines the product brands Sachs, Lemförder, Boge, and ZF Parts with the services of the Sales and Services Organization. It has around 2,500 employees at 76 locations in 36 countries.

The bundling of the customer service activities with ZF Services as of 1 January 2010 is to strengthen even more worldwide customer service as a distinctive unit, and to expand the after-sales business with products and services.

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